

FINTECH VILLAGE

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The [FinTech Village](#) is an initiative powered by ING Belgium in collaboration with the ING group and core partners Deloitte and Swift Innotribe, as well as serial entrepreneurs, venture capital firms, IBM, etc.

Startups participating in the [FinTech Village](#) will benefit from hands-on mentoring from senior experts with the goal to implement their solution after a successful proof-of-concept.

We are looking for technology-driven startups that offer solutions relevant for financial institutions and/or which can help us provide superior financial services to our customers. Target startups are close to the proof-of-concept stage, with the intention that they can conduct a proof-of-concept with ING and/or [FinTech Village](#) partners upon successful graduation from the program.

Our particular fields of interest are divided into specific challenges. At the same time, we always love to be surprised. So if you have a truly outstanding project, even if it does not immediately correspond to our current challenges, do not hesitate to apply!

WHAT ARE OUR CHALLENGES

INNOVATIVE ONLINE OR MOBILE SOLUTIONS

New service models, new online and mobile technologies, new product concepts... and with them: new opportunities! We are constantly looking for new ways to meet the needs of our customers both today and tomorrow. So if you have innovative solutions with the potential to add value for our customers, we would love to hear about it!



SIMPLE, EASY AND SECURE BANKING

We love to make our customers' lives easier. And we love to support startups that can help us achieve that goal! Specifically, we are looking for solutions that help create seamless customer experiences (video chats, call, etc.) while improving our smart security and authentication flows. Solutions which can be easily integrated within the customer journey as well as our back-end systems and processes.

PERSONALISED CUSTOMER RELATIONSHIP MANAGEMENT AND CUSTOMER EMPOWERMENT

Does your technology enable personalised solutions to empower our customers? We are very interested to see solutions for anything from automated advisory systems to predictive models, compelling interfaces and intelligent dashboards that generate targeted recommendations for customers.



EFFICIENT PROCESSES

We are always looking for ways to further improve our internal operations. So if you think your solutions can help streamline our customer onboarding process (from know your customer to corporate mandate management), compliance processes (e.g., sanction screening) and/or user identity management, this challenge is for you!

WHY SHOULD YOU APPLY

VISION

Profit from the expertise of a dedicated lead sponsor assigned to each startup. For this we will select a senior leader of the bank that has a keen interest in the solution of your startup and is both enthusiastic as well as available to help guide you towards a successful PoC. The sponsor's role is crucial. So bear in mind that if we cannot find a suitable candidate, we will not select your startup, even if it is a great one.

SUPPORT

Fill any gaps in your expertise with a dedicated group of mentors comprising world-class experts from ING and its partners. Our mentors will provide tailored support in any domain you require from payments to compliance, IT security and more. You will also benefit from interactions with serial FinTech entrepreneurs who have gone through the full cycle up to and including IPO/exit.

INFRASTRUCTURE

Get access to any infrastructure components you may require, courtesy of [FinTech Village](#) partners including API, hosting solutions, user identity management, and many more.

GLOBAL NETWORK

Prime your sales by leveraging the global networks of Deloitte, SWIFT/Innotribe and IBM, as well as the full network of the ING Group.

COMMUNITY

Take advantage of the Eggsplora FinTech ecosystem with many concurrent workshops and events. The collocation is also just 20 min from European Union institutions, SWIFT, Euroclear, etc, and just 2 hours from London, Paris, Amsterdam and Frankfurt.

OUTSTANDING LOCATION AND ECOSYSTEM

- » [FinTech Village](#) will be located in Brussels, the capital of Europe
- » Less than 20 min. away from SWIFT, Euroclear, MasterCard Europe, Ogone, the European Union institutions, and many more
- » Within 2 hours of London, Paris, Amsterdam, Frankfurt
- » Co-located at Eggsplora with FinTech investors, more mature FinTech companies, etc.

GREAT PARTNERS AND MENTORS



Powered by ING

OUR APPLICATION PERIOD HAS STARTED

GO CHECK OUT WWW.FINTECH-VILLAGE.COM FOR MORE INFORMATION

OCTOBER 15, 2015

APPLICATION

DECEMBER 6, 2015

SELECTION

JANUARY 31, 2016

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MARCH, 2016

PROGRAM

JUNE, 2016

PROOF-OF-CONCEPT